

# Investment Analyst

<b>Job #:</b>	Req6948
<b>Organization:</b>	IFC
<b>Sector:</b>	Investment
<b>Recruitment Type:</b>	Local Recruitment
<b>Department/Division:</b>	CWEFR
<b>Grade:</b>	GE
<b>Term Duration:</b>	2 years 0 months
<b>Hire Type:</b>	Non-Managerial
<b>Location:</b>	Frankfurt, Germany
<b>Required Language(s):</b>	German, English
<b>Preferred Language(s):</b>	
<b>Closing Date:</b>	05/01/2020 (MM/DD/YYYY) at 11:59pm UTC

## Description

Do you want to build a career that is full of meaning and impact? The International Finance Corporation (IFC), a member of the World Bank Group, is the largest global development institution focused on the private sector in emerging markets. Working with more than 2,000 businesses worldwide, we use our capital, expertise, and influence to create markets and opportunities where they are needed most. Visit [www.ifc.org](http://www.ifc.org).

IFC is currently looking for an Investment Analyst to support the business development and client relationship management activities in Germany, Austria, Switzerland, Hungary, Slovakia and the Czech Republic, based in Frankfurt, Germany. The Investment Analyst will work closely with Country Manager based in the IFC Frankfurt office, who is responsible for the design, origination, negotiation and structuring of IFC's investment projects with corporates in the renewable energies and disruptive technologies sectors, who intend to implement growth strategies in emerging markets and require long-term debt or equity funding for its implementation.

Responsibilities will include conducting market analysis and client mappings to identify new target clients, desktop reviews of potential Western European clients including detailed financial analysis and background checks, support in preparation of pitch books and other marketing materials for client meetings as well as support in client relationship management. The Investment analyst shall also support the Country Manger in terms of

outreach to stakeholders and relationships with development finance institutions, donors and IFC member governments.

### **Duties and Responsibilities**

- Conduct industry and market research and assist in IFC's business development efforts
- Analyze company historical and projected financial statements
- Review company information and prepare reports on periodic financial statements, project progress reports, and other information submitted by clients;
- Prepare documentation for IFC internal approval processes. including briefs and initial project information;
- Prepare client pitch books and other marketing presentations;
- Maintain a pipeline database as well as other excel trackers as needed;
- Support client meetings. Participate in investments negotiations, particularly early structuring.

### **Selection Criteria**

- Master's degree with specialization in Finance, Business Administration or Economics or equivalent degree
- Work experience (2 years) in corporate or project finance (internships included).
- Strong analytical and problem-solving skills and sound business judgment to identify issues and present creative and practical solutions;
- Strong credit analysis and financial modeling skills;
- Entrepreneurial spirit and ability to work without close supervision
- Team spirit and eagerness to take on new challenges
- Keen interest in development finance and working in multicultural environments
- Excellent interpersonal, presentation and communication skills (oral and written);
- Fluency in German and English

If the selected candidate is a current World Bank Group staff member with a Regular or Open-Ended appointment, s/he will retain his/her Regular or Open-Ended appointment. All others will be offered a 2 years 0 months term appointment.

*Poverty has no borders, neither does excellence. We succeed because of our differences and we continuously search for qualified individuals with diverse backgrounds from around the globe.*

