

Company: **InterContinental Hotels Group**

Expires on 28 Oct 2010

Location: **Cambridge, United Kingdom**
 Job category: **Sales/Marketing**

Sales Executive/ Sales Manager

Job Description:

Do you see yourself as a Sales Manager ?

What's your passion? Whether you're into tennis, shopping or karaoke, at IHG we're interested in YOU. At IHG we employ people who apply the same amount of care and passion to their jobs as they do their hobbies - people who put our guests at the heart of everything they do. And we're looking for more people like this to join our friendly and professional team.

Crowne Plaza Cambridge enjoys a prime location in the heart of the historical City Centre. This contemporary hotel has 198 bedrooms, fitness room with sauna, 4 meeting rooms, Bloomsburys restaurant and lounge bar and Quinns Irish bar.

As Sales Executive/Manager, you will drive and develop new and existing business for your assigned hotels within the local corporate, meetings & events and leisure markets. You will work with the onsite Director of Sales to agree the sales focus for the selected portfolio of customers. Your key responsibilities will be: to ensure sales and marketing activities are implemented to maximise sales and to assist in the effective management of existing accounts; to identify and develop new business opportunities; to actively promote and sell all hotels in IHG.

As a Sales Executive/Manager, you will help drive and develop new and existing business for the hotel, supporting the team in all market segments.

In return we'll give you a competitive financial and benefits package which can include healthcare support, pension, hotel discounts worldwide are available as well as access to a wide variety of discount schemes and the chance to work with a great team of people. Most importantly, we'll give you the room to be yourself.

So what's your passion? Please get in touch and tell us how you could bring your individual skills to IHG

Type of job: Entry-level job

Required languages: English (fluent)

Open to these areas of study: Accountancy, Banking, Business Studies, Economics, Engineering, Engineering - Aeronautical, Engineering - Agronomy, Engineering - Chemical, Engineering - Civil, Engineering - Computer, Engineering - Electrical, Engineering - Electronic, Engineering - Mechanical, Engineering - Technology, Financial Management, Hospitality - Catering/Hotel Management, Industrial Relations and Personnel Management, Management Science, Manufacturing Sciences (including CAD - CAM - CAE), Marketing and Sales Management, Materials Science, Secretarial Studies,

Telecommunications, Tourism

Job open to: Graduates

Job Starts on: Not specified

Job Ends on: Not specified

Apply: www.iagora.com/unijob/41598



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